

The Big Story: Brokers move in as banks go it alone

The banks are adjusting their interest rates independently of the RBA – so how can mortgage brokers make the most of this business opportunity?

On today's The Big Story, we speak to Ken Sayer of Mortgage House, Sarah Wells of redconciierge and Tony Bice of Finance Made Easy for their thoughts on how brokers can re-connect with clients to help them get the best deal possible.

What are brokers telling their confused clients? How are brokers advising when it comes to fixed versus variable home loans? And how can brokers tap in to the refinancing market?

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