

RANK	BROKER DETAILS		RESIDENTIAL MORTGAGES WRITTEN				OTHER BUSINESS WRITTEN			TOTAL VOLUME (\$)	CHANGE FROM LAST YEAR
	NAME	COMPANY	VOLUME (\$) RESIDENTIAL MORTGAGES	NO. OF DEALS	% TOTAL RESIDENTIAL VOLUME	% THAT INCLUDED CROSS SELL	INSURANCE VOLUME (\$)	OTHER FINANCE VOLUME (\$)	TOTAL OTHER BUSINESS (\$)		
1	Justin Doobov	Intelligent Finance	132,645,356	245	42%	100%	167,000,000	15,900,000	182,900,000	315,545,356	Same
2	Jeremy Fisher	1st Street Home Loans	125,688,431	173	43%	60%	112,000,000	55,000,000	167,000,000	292,688,431	Same
3	Warren Dworcan	Rate Detective Home Loans	135,000,000	420	64%	51%	54,100,000	21,700,000	75,800,000	210,800,000	Up
4	Mark Davis	The Australian Lending & Investment Centre	165,582,000	474	85%	90%	24,750,000	4,300,000	29,050,000	194,632,000	Down
5	Rael Bricker	House & Home Loans	136,000,000	538	78%	60%	30,000,000	7,500,000	37,500,000	173,500,000	Up
6	Moshe Moses	Niche Lending Pty Ltd	72,877,840	70	46%	100%	50,800,000	33,675,000	84,475,000	157,352,840	Down
7	Adam Grocke	Johnston Grocke	28,000,000	108	18%	60%	28,000,000	100,250,000	128,250,000	156,250,000	New
8	Ruan Berger	Home Loans Etc.	120,700,000	361	78%	81%	34,750,100	N/A	34,750,100	155,450,100	Up
9	Gerard Tiffen	Tiffen & Co	102,212,061	396	66%	100%	51,000,000	1,780,000	52,780,000	154,992,061	Up
10	Tony Bice	Finance Made Easy Pty Ltd	40,000,000	105	26%	81%	108,000,000	6,000,000	114,000,000	154,000,000	Up
11	Donald Yum	Iwision Finance Group	105,000,000	161	69%	60%	7,585,000	40,270,000	47,855,000	152,855,000	New
12	Mardee Thomas	1st Street Home Loans	52,248,844	111	34%	61%	85,000,000	15,000,000	100,000,000	152,248,844	Down
13	Raymond Lei Xue	ACA Mortgage Solution	150,626,000	281	100%	21%	N/A	N/A	N/A	150,626,000	New
14	Melissa Gielnik	Smart Lending	83,996,069	261	59%	41%	57,500,000	939,007	58,439,007	142,435,076	New
15	Peter Ellis	Oxygen Home Loans	97,368,219	152	74%	100%	35,000,000	-	35,000,000	132,368,219	New
16	Jamil Allouche	Loan Market	58,765,000	182	48%	21%	52,340,000	12,455,000	64,795,000	123,560,000	Up
17	Paul McCombe	McCombe Finance	84,000,000	110	69%	81%	11,000,000	26,000,000	37,000,000	121,000,000	New
18	Greg Sterland	Australian Property Finance	117,009,074	485	100%	40%	N/A	N/A	N/A	117,009,074	New
19	Alex Shumsky	Loan Market	63,210,498	196	57%	21%	45,000,000	3,660,525	48,660,525	111,871,023	Down
20	Alistair Baker	Aussie	69,038,533	182	66%	81%	30,000,000	5,000,000	35,000,000	104,038,533	Up
21	Josh Egan	Club FS	62,577,671	293	64%	61%	34,551,460	491,490	35,042,950	97,620,621	New
22	Jason Basseal	Loan Market	65,497,240	185	69%	60%	21,000,000	9,002,500	30,002,500	95,499,740	New
23	Vera Mortimer	Bernie Lewis	50,785,383	144	55%	40%	40,648,000	800,000	41,448,000	92,233,383	New
24	Scott Marshall	The Loan Arranger	85,109,222	375	96%	90%	N/A	3,300,000	3,300,000	88,409,222	Down
25	Grant Rheuben	Loan Market	53,671,912	90	61%	40%	15,000,000	18,785,170	33,785,170	87,457,082	New
26	Daniel Esposito	Loan Market	82,983,122	155	96%	40%	3,500,000	N/A	3,500,000	86,483,122	New
27	Justin Bird	Westminster National	49,320,652	112	57%	91%	N/A	37,137,500	37,137,500	86,458,152	Up
28	Kevin Agent	The Australian Lending & Investment Centre	71,473,000	198	83%	81%	12,000,000	2,219,000	14,219,000	85,692,000	New
29	Ian Simpson	Smartline	52,485,000	103	63%	60%	29,564,000	1,100,000	30,664,000	83,149,000	Up
30	Ben Eick	LJ Hooker Finance	63,000,000	201	76%	100%	20,000,000	100,000	20,100,000	83,100,000	New
31	Gerard Hansen	Homeloans	60,000,000	53	76%	61%	11,500,000	7,000,000	18,500,000	78,500,000	New
32	Brett Amos	Seven Point Finance	78,289,469	217	100%	0%	N/A	N/A	N/A	78,289,469	Down
33	Ben Herden	Mortgage Choice	69,566,510	214	90%	41%	8,000,000	90,000	8,090,000	77,656,510	Down
34	David Friend	Tiffen & Co	75,791,832	234	98%	100%	N/A	1,374,000	1,374,000	77,165,832	Down
35	Tony Fornaro	Mortgage Choice	49,411,800	128	66%	26%	25,070,000	250,000	25,320,000	74,731,800	New
36	Timothy Leonard	Mortgage Choice	51,628,521	154	69%	90%	22,154,000	831,908	22,985,908	74,614,429	New
37	Simon Chesson	AustAsia Finance Brokers	39,410,499	71	53%	60%	16,000,000	18,341,166	34,341,166	73,751,665	Up
38	Ben Phillips	Mortgage Choice	73,000,000	180	100%	40%	N/A	N/A	N/A	73,000,000	New
39	Matthew Rose	Aussie	58,774,063	178	82%	40%	12,600,000	30,000	12,630,000	71,404,063	Down
40	James Hasselle	Mortgage Choice	66,768,639	168	95%	90%	N/A	3,850,000	3,850,000	70,618,639	New
41	Robert Hodson	Aussie	69,958,644	162	100%	0%	N/A	N/A	N/A	69,958,644	New
42	Kelly Cameron Tull	Get Real Finance	67,830,738	201	97%	50%	N/A	2,000,000	2,000,000	69,830,738	New
43	Garry Compton	Finance National P/L	63,075,811	103	91%	40%	N/A	6,400,000	6,400,000	69,475,811	New
44	Cameron Morgan	Empower Wealth	67,326,830	205	99%	20%	N/A	396,000	396,000	67,722,830	New
45	Jim Henwood-White	eSelect Finance	67,538,883	186	100%	10%	N/A	N/A	N/A	67,538,883	New
46	Max Ivanoff	Mortgage Fair	65,615,729	137	100%	80%	N/A	N/A	N/A	65,615,729	Down
47	Simon Orbell	Smartmove	63,575,013	131	100%	20%	N/A	N/A	N/A	63,575,013	Down
48	Louise Lucas	Destiny	62,266,700	192	100%	20%	N/A	N/A	N/A	62,266,700	New
49	Ross Le Quesne	Aussie	62,000,000	212	100%	20%	N/A	N/A	N/A	62,000,000	New
50	Serge Scecik	Aussie	61,718,364	139	100%	0%	N/A	N/A	N/A	61,718,364	New